



WEDNESDAY 19 AUGUST 2009

## Domino's delivers impressive Full Year 2009 Result

- NPAT of \$15.4 million, up 29.7%
- Total Network Sales \$676.4 million, up 14.4%
- Same Store Sales (SSS) +4.6%
- Net Debt down 77% to \$3.6 million (from \$15.9 million)
- FY09 fully-franked final dividend of 8.0 cents/share, up 17.6%
- FY09 fully-franked total dividend of 12.4 cents/share, up 13.8%

Australia's largest pizza maker Domino's Pizza Enterprises Limited (DMP) today announced a \$15.4 million full year Net Profit After Tax, up 29.7% on the previous year.

The year's profit was generated from Total Network Sales of \$676.4 million, an increase of 14.4% on full year 2008. Same Store Sales for the full year grew +4.6% over the corresponding period last year.

During the 12 months to 28 June 2009, Domino's Pizza added 35 stores bringing the total number of stores in the network to 776. This included 28 stores in Europe and 7 stores in Australia and New Zealand.

At the end of full year 2009, Domino's Pizza had a network of 776 stores, including 439 in Australia, 77 in New Zealand, 166 in France and Belgium and 94 in The Netherlands.

	Full Year 09 Actual	Full Year 08 Actual	+ / -
Store count	776	741	+4.7%
Total Network Sales	\$676.4m	\$591.2m	+14.4%
Same Store Sales	+4.6%	+6.8%	
Revenue	\$239.0m	\$229.6m	+4.1%
EBITDA	\$28.3m	\$25.3m	+11.5%
NPBT	\$20.3m	\$17.0m	+19.1%
<b>Net Profit After Tax</b>	<b>\$15.4m</b>	<b>\$11.8m</b>	<b>+29.7%</b>
<b>EPS</b>	<b>22.6c</b>	<b>18.4c</b>	<b>+22.8%</b>
<b>Dividend (fully-franked)</b>	<b>12.4c</b>	<b>10.9c</b>	<b>+13.8%</b>

### Operational highlights

Domino's Pizza Enterprises Limited CEO and MD Don Meij said the successful full year result reflected the Company's strong Network Sales growth and group Same Store Sales.

"The successful year was the result of strong performances across both the ANZ and European markets," Mr Meij said.

"The new menu in Australia, launched in February 2009, helped deliver the best SSS growth in six years with +7.2% achieved in the second half 2009. The European market also



experienced strong SSS with growth of +4.3% for the full year, despite rolling over two-and-a-half years of double digit growth.”

“In Australia, our online ordering continued to impress with more than 22.5% of sales now coming from this part of the business. We are now the number one Food and Beverage Retailer online in Australia which we are very excited about.

“Europe also had some impressive milestones with the 150<sup>th</sup> store opening in France and more than 33% of stores converting to online ordering.”

#### **Dividend and Dividend Reinvestment Plan (DRP)**

The Company will pay shareholders a fully-franked final dividend of 8.0 cents per share compared to 6.8 cents per share in FY 2008, bringing the total dividend for the FY 2009 to 12.4 cents per share compared to 10.9 cents per share last year.

This dividend will be paid on 21 September 2009 with a record date of 7 September 2009.

Domino's has suspended its Dividend Reinvestment Plan due to the strong underlying cash position of the business.

#### **Looking forward**

Domino's is giving 2010 full year NPAT guidance of between 10% - 15% up on 2009 and will add 40 to 50 new stores, according to Mr Meij.

“Looking forward to the 2009/10 Financial Year, Domino's has key strategies in place to continue our strong momentum and deliver NPAT growth of between 10% - 15% up on 2009,” Mr Meij said.

“These strategies in Australia and New Zealand include greater menu expansion, investment in quality ingredients and new technologies and rolling out the new image design for our stores.

“In Europe, we are looking to grow our presence on television and upgrade the online ordering experience for customers, expand our menu in France to include a lunch offering and also open a new Commissary in The Netherlands to keep up with demand for hot, fresh pizza.”

Domino's Pizza Enterprises Limited is Australia's only publicly-listed pizza company and is the master franchisor for the Domino's Pizza brand in Australia, New Zealand, France, Belgium and The Netherlands.

**ENDS.**

#### **For further information, interviews or images contact:**

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*Domino's Pizza CEO Don Meij will be available for telephone interviews on Wednesday 19 August 2009 between 10am – 12.00noon AEST.*